

CHALLENGE CANVAS

General Topic

Author

Date
Version

GENERAL PROBLEM

Describe the problem the target audience is facing.

SPECIFIC CHALLENGE

How might we...

verb

object

context

restriction/consideration

Relevance:



CONSTRAINTS

Things that might hold us back / get in our way are...

Strength:



TARGET AUDIENCE

List characteristics of the target audience.

B2B | B2C | D2C | B2B2C

AMPLIFIERS

Things that might help us solve the challenge are...

Strength:



CURRENT SOLUTIONS & WORKAROUNDS

The target audience is currently solving this challenge by...

HYPOTHESES

We believe that...

UNCERTAINTIES

We are unsure about...